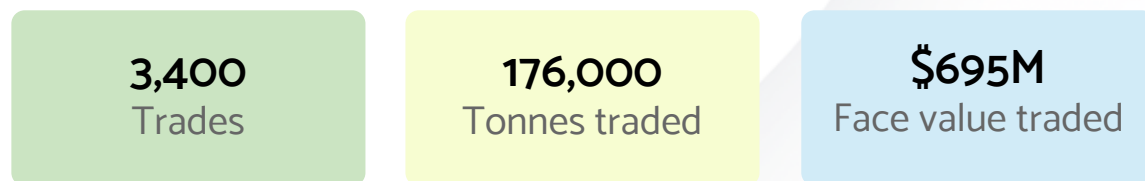


# Our performance to date, and pipeline

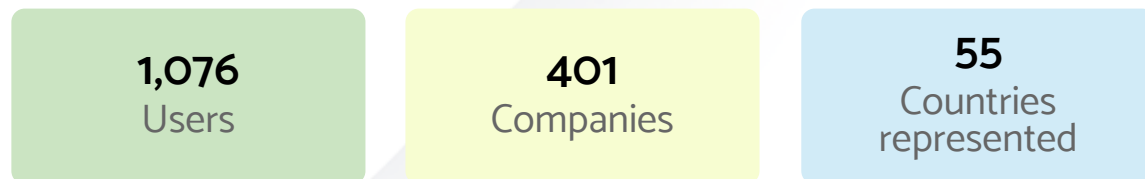
DRAFT

As we look forward to 2022, it is satisfying to note our progress from inception to 2021, with continued growth in trading, users & product value. Nui will end the calendar year with forecasted revenue growth of 122%, an effort supported by key platform enhancements to the Tender module that continue our growth efforts. Despite various challenges which reduced ability to meet in person, four new platforms were added since the last funding round. It is exciting to see increasing interest in our current sector offerings (dairy) and potential sectors (Ethanol & Fish). Our growth strategy remains focused on increased penetration with current customers, validating new sector opportunities and understanding and developing our platforms to achieve quicker and higher returns.

## Since inception



## Current users



## Achievements since last funding round

(CY20 vs. CY21 to December 11st)



|                   | FY20<br>Actual | FY21<br>Actual | FY22<br>Actual to date | FY23<br>Forecast | FY24<br>Forecast | FY25<br>Forecast |
|-------------------|----------------|----------------|------------------------|------------------|------------------|------------------|
| Revenue Growth %  | 5%             | 49%            | 24%                    | 52%              | 53%              | 42%              |
| Customer Growth % | 50%            | 17%            | 71%                    | 50%              | 44%              | 38%              |

|         | FY19<br>Actual | FY20<br>Actual | FY21<br>Actual | FY22<br>Forecast | FY23<br>LRP  | FY24<br>LRP  | FY25<br>LRP  |
|---------|----------------|----------------|----------------|------------------|--------------|--------------|--------------|
| Revenue | \$ 1,076,720   | \$ 1,126,707   | \$ 1,681,351   | \$ 2,081,284     | \$ 3,170,165 | \$ 4,837,068 | \$ 6,886,124 |

### Notes

Financial Year July 1st - June 30th

Forecast for FY22 is dynamic and was updated on the 9th Dec 2021